

RAILROADS WORK COUNTS UP

E. P. Ripley Advises Young Men
to Stick to It.

"Make Your Employer's Inter-
ests Yours and Dig."

HIS CAREER A MODEL TO ALL

Dean of American Railroad
Men Is 70 Today.

Other Items of General Interest
in the Traffic World.

Make your employer's interests your own and work hard! That is the message to the country's young men from Edward Payson Ripley, president of the Santa Fe, who celebrates his seventieth birthday today. It is the message which he has carried through 43 years in the railroad business, taking him from the bottom as a young man of 22 to the dean of American railroad presidents at 70. Mr. Ripley was in Topeka Thursday to attend the annual meeting of Santa Fe stockholders. He is a man who dislikes to talk about himself or his career. But when approached by a reporter he said he might say something to the thousands of young men who are where he was 43 years ago—at the beginning of their careers.

Happened Into Work. "I just happened into the railroad business," he said, "but once in it I made my employer's business my own. I worked hard. The opportunity is the same for the young fellow of today, if he follows the same motto. The railroad industry is far from full grown. There is every possibility that it will grow as much in the next 43 years as it has in the time I have been in it. There is plenty of room for men who will work."

And at 70, he is preparing to step out. "Not until I find that it is a burden too heavy for me to carry," Mr. Ripley said. "I don't feel it a burden now. I believe a man needs something to occupy his mind."

Mr. Ripley exploded one idea almost at the very outset of the interview. He didn't begin life playing with toy engines, follow that up with boyhood inspections of railroad yards, and then go to work in a railroad office with the fixed plan to become a railroad president. As he explained, he just happened into the railroad business. But once in it, he stuck. He made his employer's interest his own. His rise was not made over night—it came steadily, gradually, but surely. And he didn't stop until he was at the top.

Fascinates Him. "Perhaps the railroad business does have a peculiar fascination that holds men to it," Mr. Ripley admitted. "I always find a glamour in it that holds me. But in any business a man should stick to it if he wants to get up. "I used to carry bundles larger than myself around the streets of Boston," Mr. Ripley said. He was smiling. "That was my first job, just after I had finished high school. It was with a dry goods house. Later I was promoted to shipping clerk."

It was this position that opened the avenue into the railroad business. He made the acquaintance of railroad agents. "One day one of the railroad men offered me a job," Mr. Ripley said. "It was at a much better salary than I was getting. So I told my employer. They said they could afford to pay me just as much, so they gave me a raise. And I held onto the job. So, you see, I almost missed the railroad business even then. But a year later I had another offer from a railroad. Again a better salary, and my employer didn't see fit to meet it. So I started into railroad work. That was in 1867."

Started With Pennys. It was with the Pennsylvania railroad in the Boston office that Mr. Ripley went to work. His position was that of freight solicitor.

"The situation was somewhat different then," Mr. Ripley said. "All merchants from the west came east in those days to buy their goods. Boston was a great center of trade and there was keen competition for freight business. In this position I was able to learn a great deal about railroad routes and conditions, and I made a special study of geography."

Two years later the young man went to work in the same capacity for the Burlington road. Then he became clerk to the eastern agent of the road. Going through the position of New England agent he himself became general eastern agent in 1875. Three years later he went to Chicago as general freight agent of the Burlington.

He Advanced Rapidly. Mr. Ripley advanced to traffic manager. Ten years after going to the western city he was made general manager. In 1890 he went to Chicago, Milwaukee & St. Paul and for five years held the office of third vice president. Late in 1895 the Santa Fe found itself in troubled waters. It went into the hands of a receiver. There was a search for a master hand that could take the wreck and raise it. E. P. Ripley became president of the road January 1, 1896. And Ripley brought the road out of a mass of wreckage to a model for the railways of the country to follow.

How did he do it? Other railroad officials will say that it is because he is thorough and through a railroad man. Perhaps they will be more explicit by saying that they mean he is strictly a transportation man—that as a railroad president he is so busy building up transportation, excellence and efficiency that he doesn't find time to give attention to the Wall Street end of the railroad business.

THE LURE OF THE TIES. One Hundred and Forty-Seven Southern Railway Trespassers Killed.

Washington, D. C., Oct. 30.—Making a plea for the conservation of human life, President Fairfax Harrison of Southern Railway company states that during the fiscal year, ended June 30, 147 trespassers were killed on the tracks of the Southern Railway. Mr. Harrison urges the development of a public sentiment that will put an end to the hazardous practice of trespassing on railway property.

"We have prepared a map showing the point at which each trespasser was killed on the Southern Railway during the last year and it looks like a map of the monuments on the Chickamauga battlefield," said Mr. Harrison. "Fully one-third of those

killed were school boys, 'hopping' trains, and a large percentage were valuable wage-earners, walking on the tracks to or from their work. Very few were tramps in the commonly accepted meaning of the term.

"These figures refer solely to persons walking on tracks, swinging on trains, and otherwise intruding on railway property where they have no right or business and do not include persons killed at crossings or those who for any reason have a right or duty to go upon railway property."

MEETING IS IMPORTANT. Railway Development Association Will Discuss Industrial Matters.

Indications are that the semi-annual meeting of the Railway Development association, which will be held in New York, November 9, 10 and 11, will be the most important in the history of the organization, bringing together railroad and government officials and business interests to consider industrial and agricultural development and commercial activity in general. The program which has been completed under the direction of John C. Emig, president, and H. O. Hartzell, secretary, points to a meeting which because of the wide range of subjects for discussion will be of interest in business circles generally.

The Railway Development association composed of railroad officials of the United States and Canada who are engaged in promoting industrial and agricultural growth for their respective managements; and with the program this year including bankers and other outside business interests as well as government officials it is believed that the coming meeting in New York will mark an epoch in this work. Being international in scope, meetings are held in different sections each year in order to enable the membership to study general business conditions. The last meeting was held at St. Paul, Minn., it being the plan to hold the next at Chicago. The shipping facilities, export terminals, etc., in New York and examine also transit facilities in Manhattan.

G. C. Dana, of Chicago, industrial commissioner of the Santa Fe and well known here, is on the program.

LET A BIG RAIL ORDER. B. & O. Lets Contracts for 62,500 Tons of Steel Rails.

Contracts have been let by the Baltimore & Ohio railroad for 62,500 tons of steel for immediate delivery. The orders were placed with the Maryland Steel company, Cambria Steel company, Carnegie Steel company, Frickally all of the rail will be used for replacement in the company's main lines, being of heavy type, weighing 100 pounds to the yard.

The order supplements contracts let by the Baltimore & Ohio railroad for the summer for equipment and rails which cost approximately \$3,500,000. Increased activity in the buying of steel rails has been noted for some time.

GUN PLATFORM ON TOP. Zeppelins Equipped With Arms to Fight Aeroplanes.

Geneva, Switzerland, Oct. 30.—The latest Zeppelin airship constructed at Friedrichshafen differs from its predecessors, according to details from Romshorn on the Swiss side of Lake Constance, in only one important feature and two minor changes. A small platform has been provided on the top of the balloon for a cannon to protect the ship from aeroplanes and the speed has been increased by an additional propeller and motor. Owing to this extra weight, however, the carrying power of the Zeppelin is diminished. The new airship is of a slate color. The total cost of this latest airship is \$500,000, double the cost of the first Zeppelins produced. It is reported from Germany that the greatest difficulty in the use of Zeppelins is the lack of capable pilots, most of the best men having been killed or made prisoner.

WILL PROMOTE SAVING. Parliamentary Committee Issues Text-Book of Economy in England.

London, Oct. 30.—"Saving means spending less than we get," is the maxim around which the parliamentary war savings committee has built up a text-book of economy which it will distribute broadcast throughout Great Britain with the aim of teaching Englishmen how to help meet the cost of the war.

The instruction given is practical and elementary. The people must buy less from abroad and sell more. They should "travel by train, omnibus, and tram car as little as possible," thus setting free for state service the labor of those who work these means of transport, and saving coal and gasoline. Everything they can grow or raise for themselves "in the form of vegetables, wheat, chickens, rabbits, beef, mutton, etc., is a gain to the country." There must be "a revolution in national habits."

GREENBAUM'S STORE. New Goods and Fixtures at 605 Kansas Avenue After November 8.

The Greenbaum store will move about November 8 from its temporary location at 824 Kansas avenue to the remodeled building at 605 Kansas avenue.

The new shop is being equipped with the latest in fixtures and an entire new stock of goods is being bought this month by Herman Greenbaum, who is now in the east. A removal sale is now being conducted at 824 Kansas avenue to dispose of the old stock of goods.

WILL FEED TEACHERS. Political Science Club Will Give a Luncheon to Victors.

Another luncheon has been added to the list of entertainments for the teachers when they come to Topeka next month to attend the annual meeting of the Kansas State Teachers' association. The Political Science club decided at a meeting Friday to extend this courtesy to the teachers.

Major A. M. Harvey was the chief speaker at the luncheon given by the club at the National Hotel in New York state. The other speakers at the meeting were Judge Hugh MacFarland and Mrs. S. A. Thurston, who gave her first lesson in parliamentary law. Miss Rose Gilbert, accompanied by Miss Violet Crumrine, sang two solos.

70 YEARS MORE!

President Ripley Says He
Wants Another R. R. Life.

"Life Is Worth Living," He
Tells Birthday Celebrators.

200 OFFICIALS ARE IN CHICAGO

Greatest Gathering for Santa
Fe Head's Anniversary.

Charles S. Gleed of Topeka on
Banquet Program.

Chicago, Oct. 30.—Two hundred men who occupy various positions with the Santa Fe Railway company are here today to celebrate the seventieth birthday of their president, E. P. Ripley. These men, with 100 other friends of Mr. Ripley, from various parts of the country, will participate in a banquet given by the Santa Fe directors and officers at the Blackstone hotel tonight. The officials from Topeka and elsewhere in the west arrived at 8 a. m. today on a special Santa Fe train. The eastern officials came an hour later by special train over the Pennsylvania railway.

Mr. Ripley has spent most of the day in his office receiving the congratulations of the visiting members of his official family. He is in excellent health, and says that every day brings new joys to him.

"With all these friends gathering around wishing me well, I certainly can testify that life is worth living," he said. "I wish I could have seventy more years of it," he added.

The Rev. Bernard Kelley of Topeka, an old friend of Mr. Ripley, will return thanks at the banquet. Walker D. Hines of New York, chairman of the board of directors, will preside during the short session of speechmaking following the dinner.

To Hear C. S. Gleed. Charles S. Gleed of Topeka, a member of the board of directors, will be the first speaker. His subject being "The Old Santa Fe and the New."

Victor Morawetz of New York, a former director, will talk about the organization of the present company, in which he was an important factor. George B. Harris of Chicago, chairman of the board of directors of the Chicago & North Western railway, will discuss the railway question in general. Gardiner Lathrop of Chicago, the Santa Fe's general solicitor, will speak about Mr. Ripley's relations with Santa Fe employees. Mr. Ripley then will be called upon for a few remarks.

The dining room at the Blackstone has been decorated with plants and flowers brought here from the several states served by the Santa Fe, which give it a beautiful appearance.

PRAIRIE FIRE AT FORT RILEY. Buildings Endangered But Soldiers Fought Flames.

Junction City, Kan., Oct. 30.—A large section of the military reservation at Fort Riley has been devastated by a prairie fire that started and continued through the night Friday. The fire started on Pawnee flats, where the annual maneuvers and encampments of the Kansas National Guard regiments are held, and it was feared for a time that the cook sheds, bath houses and other frame buildings that are standing on the maneuver ground would be burned. The fire swept through this section without doing any damage. A detachment of soldiers fought the flames.

KANSAS GIRL KILLED BY AUTO. Dorris Graham of Navarre Struck While Crossing Street.

Ablene, Kan., Oct. 30.—Dorris Graham, the 5-year-old daughter of Mr. and Mrs. W. T. Graham of Navarre,

was killed by an automobile while crossing the street here Friday afternoon. She died forty-five minutes after the accident. Both the front and back wheels passed over her chest, injuring her internally.

FUNERAL OF JUDGE GILLETTE. Many Kansans Go to Kingman to Pay Last Respects.

Kingman, Kan., Oct. 30.—The funeral of District Judge P. B. Gillette, who died Wednesday, was held here Friday, and was attended by hundreds of mourners. It is estimated that 250 automobiles were in the funeral procession.

Ex-senators, congressmen and other prominent men from Wichita, Hutchinson and Topeka were present. Two wagon loads of flowers were received by the family from all over the state from friends.

The stores of Kingman, Anthony, Pratt and other towns in the judicial district were closed during the funeral hour.

IN HOLY CRUSADE

Britons Think United States
Should Join in War.

Glasgow Man Writes Interest-
ing Letter to Topeka Relative.

That Britons do not understand why Uncle Sam has not pitched his hat into the ring in which the powers of Europe are now mauling each other is apparent from a letter received recently by Mrs. David Amell, of 914 North Monroe street, from her cousin, Peter Pyfe, chief sanitary inspector of Glasgow, Scotland. In his letter Mr. Pyfe declares to his cousin "what a shame it is that America has not engaged in the holy crusade that the Allies are now waging."

Mr. Pyfe along with his letter sent a report recently prepared by him dealing with the effect of the war on the duties and responsibilities of local authorities and read by him at the forty-first annual congress of the Incorporated Sanitary Association of Scotland. In it he tells of preparations made by sanitary officers on the British Isles to cope with problems that presented themselves when war was declared, and great armies were collected.

While thousands of persons were thrown out of employment in England and Scotland immediately after war was declared, labor conditions in Glasgow are far from discouraging. Numerous industries engaged in ship building, iron and steel making and various other trades having a part in the manufacture of war materials are located in the city and the volume of business that followed the beginning of the war gave employment to hundreds of men in Glasgow who before the war were without means of obtaining a livelihood.

Women have not been so fortunate, however. Certain trades in which many of them were employed were heavily hit by the war and more than a thousand women in Glasgow were thrown out of employment. The local Labour Bureau immediately set about to find work for them and already positions for many of them have been secured in Parkhead and Alexandria in shell factories.

The Colds of Mankind Cured by Pines!

Have you ever gone through a typical pine forest when you had a cold? What a vigorous impulse it sent! How you opened wide your lungs to take in those invigorating and mysterious qualities. Yes, Dr. Bell's Pine-Tar-Honey possesses those stimulating qualities and overcomes hacking coughs. The inner lining of the throat is strengthened in its attack against colds. Every family needs a bottle constantly at hand. 25c—Adv.

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Absolutely Removes
Indigestion. One package
proves it. 25c at all druggists.

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Quality Cleaners and Dyers. Alterations and Repairs. Strictly All Hand Work by Gaskins himself.

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Special tonight at the Big Store!
in our Bargain Basement
—open until 9:30

\$12.50 winter coats—\$5.95

The most of these are the stylish belted models of rich grey, brown and dark blue mixtures with velvet collars and cuffs—good, warm coats that you can depend on to give long satisfactory service. If bought and sold in the regular way these coats would be priced at least \$12.50. We bought them at practically ½-price and we are going to sell them the same way—tonight at \$5.95

\$12.50 corduroy coats—\$5.95

These are the very latest style, belted coats with patch pockets and turned-back cuffs; the correct ¾-length of good quality corduroy in all of the most wanted colors—\$12.50 corduroy coats tonight for \$5.95



Sweaters—98c

In the lot are sweaters for women and sweaters for men; coat or Jersey styles in a good line of colors—tonight you can choose from sweaters worth up to \$2.50 for 98c

\$1.00 wool scarfs—79c

Long, wide, wool scarfs with fringed ends. They come in a full of bright colors and sell regularly for \$1.00—tonight they will be 79c

Handbags—39c

Genuine leather handbags in a variety of shapes and styles, with frames that fasten securely and complete inside fittings—regular 50c and 75c values tonight for 39c

Flannelette gowns—79c

Women's full size, full length gowns of good heavy flannelette; plain white and neat striped patterns—a sample line of women's \$1.00 and \$1.25 gowns on sale tonight 79c (Bargain Basement)

Jelly glasses
10c doz.

And right in the very height of the jelly-making season, too. Full size jelly glasses with tin tops—on special sale tonight 10c

10c items—5c

This special ½-price is for tonight's selling, only. Pyramid Toasters; hold four slices of bread—10c ones 5c

Flour Sifters; well made and finished—10c ones 5c

Corn Poppers; black metal with perforated tops—10c ones 5c

Dust Pans; strong handles and dust shields—10c ones 5c

Gas Mantels; upright style—the regular 10c ones 5c (Bargain Basement)

Up to 19c socks—12½c

Men's excellent quality, closely woven, fine thread socks with reinforced heels and toes; all sizes and all colors—regular 15c and 18c socks tonight for 12½c

10c socks—6¼c

Men's good weight, closely woven, fast black socks that will give the very best of wear—regular 10c socks on sale tonight for 6¼c

50c work shirts—39c

Good weight, light color, blue chambray work shirts with turned-down collars and well faced sleeves; extra well made and finished; all sizes—men's regular 50c work shirts tonight for 39c

Lace—49c

—worth up to 75c There are excellent quality Oriental laces in a variety of handsome patterns and there are wide lace flouncings with dainty embroidered dots and figures and good, firm edges—a special lot of up to 75 lace on sale this evening 49c (Bargain Basement)

Men's and Ladies'

Fall Clothes Cleaned

A coat that has become soiled, and which hangs loosely and limply without shape—can be dry cleaned and pressed—and returned looking and fitting like new.

If performed frequently, this service will keep your garments in the same smart, attractive condition all during the season.

Let Us Clean, Press and Repair Your Fall Clothes

—MEN'S—

Overcoats 75c
Suits 75c
Pants 40c

—LADIES'—

Suits 75c and up
Coats 75c and up
Skirts 40c

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The dining room is well situated and well ventilated. The food is excellent and the service in keeping. Attendants are efficient and courteous and anticipate little attentions which guests appreciate.

A billiard room is another one of the hotel's recreation provisions which is popular with patrons.

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European Plan

Single Room (for 1 person), Bath Privilege

\$1.00 per day and up

Monthly rate, \$15 to \$20

Single Room (for 1 person), Private Bath

\$1.50 per day and up

Monthly rate, \$25 to \$35

Rates for 2-room and 3-room suites, or single rooms for more than one person proportionately priced.

When you arrive in Los Angeles—whatever station—take any waiting taxi at the hotel's expense and tell the driver "MELROSE, 215-23 SOUTH GRAND AVE. N.E." or, take cars, asking for transfer to West Lake car, at Second and Broadway.

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